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# Strategic Incentives for Early Movers in Sequential Climate Games

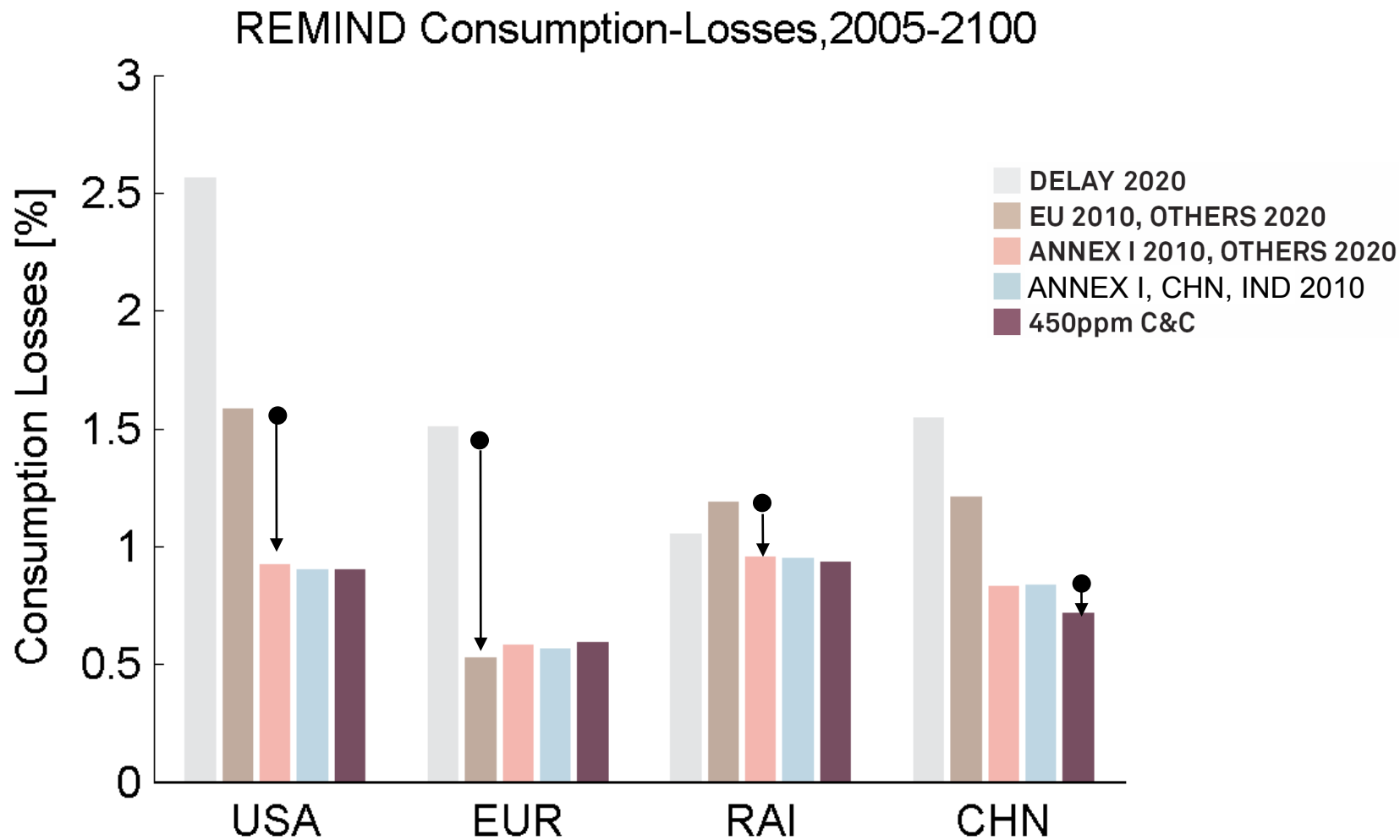
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# Motivation: The Value of Early Action



# Strategic Implications of Early Action

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- Free-riding (e.g. Carraro and Siniscalco, 1993; Barrett, 1994)
- Improve future bargaining position by raising mitigation costs (e.g. Beccherle and Tirole, 2009; Harstad 2010)
- However, EU acts as an early mover in climate negotiations
- On the domestic level, people engage in voluntary abatement (e.g. green power)
- ⇒ Is this irrational in the strict economic sense?
- ⇒ Need to analyze strategic incentives for early movers

# Model Framework



- Stackelberg setting to analyze leader-follower dynamic
- Follower makes his move, taking the leader's choice as given
- Leader makes choice taking into account follower's reaction
- International setting
  - R&D spillovers
  - LbD spillovers
  - Reduced uncertainty
- Domestic setting: green groups trying to influence regulator

## **International Context: R&D Spillovers**

# R&D Spillovers: setup



Two countries: leader ( $l$ ) and follower ( $f$ ) with initial wealth  $I^i$

Utility:  $u^i(c^i, \sum_i e^i), u_c^i > 0; u_e^i > 0; u_{cc}^i < 0; u_{ee}^i < 0; u_{ce}^i > 0$

Abatement costs:  $\Theta^i = \Theta^i(e^i, t); \Theta_e^i > 0; \Theta_{ee}^i > 0; \Theta_t^i < 0; \Theta_{et}^i < 0$

Budget Constraint:  $I^i = c^i + \Theta^i$

Leader can provide technology  $t$ :  $\vartheta_t > 0$

Follower's maximization problem:

$$\max_{e^f, c^f} u^f(c^f, e^l + e^f) \text{ s.t. } I^f = c^f + \Theta^f(e^f, t).$$

Reaction function to leader's action (at optimum):

$$\frac{de^f}{de^l} = \frac{u_{ce}^f \Theta_e^f - u_{ee}^f}{u_{ee}^f - 2u_{ce}^f \Theta_e^f + u_{cc}^f (\Theta_e^f)^2 - u_c \Theta_{ee}^f}$$

$$\frac{de^f}{dt} = \frac{u_{ce}^f \Theta_t^f - u_{cc}^f \Theta_e^f \Theta_t^f + u_c^f \Theta_{et}^f}{u_{ee}^f - 2u_{ce}^f \Theta_e^f + u_{cc}^f (\Theta_e^f)^2 - u_c \Theta_{ee}^f}$$

*Proposition 1: The higher the provision of public good  $e$  by the leader, the lower will be the provision of  $e$  by the follower. The higher the provision of technology  $t$  by the leader, the higher will be the provision of  $e$  by the follower*

# R&D Spillovers: leader



Leader's maximization problem:

$$\max_{e^l, c^l, t} u^l(c^l, e^l + e^f) \text{ s.t. } I^l = c^l + \Theta^l(e^l, t) + \vartheta(t).$$

First order conditions:

$$u_e^l \cdot \left(1 + \frac{de^f}{de^l}\right) - u_c^l \Theta_e^l = 0$$

$$u_e^l \cdot \frac{de^f}{dt} - u_c^l \cdot (\Theta_t^l + \vartheta_t) = 0$$

*Proposition 2: Recognizing technology spillovers increases the leader's optimal amount of technology expenditure compared to the case without spillovers. This increases the overall level of the public good  $e$  relative to the case without technology spillovers.*



# International Context: LbD Spillovers

# LbD Spillovers: Setup



Utility and budget constraint identical to previous case

Abatement costs:

$$\Theta^l = \Theta^l(e^l); \Theta_{e^l}^l > 0$$

$$\Theta^f = \Theta^f(e^f, e^l); \Theta_{e^f}^f > 0; \Theta_{e^f e^f}^f > 0; \Theta_{e^l}^f < 0; \Theta_{e^l e^f}^f < 0$$

# LbD Spillovers: follower



Follower's reaction function to leader's action (at optimum):

$$\frac{de^f}{de^l} = \frac{u_{ee}^f - 2u_{ce}^f \Theta_{e^l}^f + u_{cc} \Theta_{e^f}^f \Theta_{e^l}^f - u_c^f \Theta_{e^f e^l}^f}{-u_{ee}^f + 2u_{ce}^f \Theta_{e^f}^f - u_{cc} (\Theta_{e^f}^f)^2 + u_c^f \Theta_{e^f e^f}^f}$$

*Proposition 3: If the follower's costs of providing the public good negatively depend on the leader's provision, the former has less incentive to free-ride than in the case without learning by doing. Depending on preferences and technology, learning by doing can turn provision of  $e$  by the follower from a strategic substitute into a strategic complement to the leader's contribution.*

# LbD Spillovers: leader



Leader's first order condition:

$$\frac{u_e^l}{u_c^l} = \frac{\Theta_e^l}{1 + \frac{de^f}{de^l}}$$

*Proposition 4: If the follower's costs of providing the public good negatively depend on the leader's provision, the follower's reduced incentive to free-ride raises the leader's provision of  $e$  as well as the overall level of  $e$  compared to the case without learning-by-doing.*

# **International Context: Reducing Uncertainty**

# Uncertainty: Setup



Uncertain abatement costs:  $\tilde{c}^i = I^i - \tilde{\Theta}^i(e^i)$

Expected utility:  $Eu^i = E[u^i(I^i - \tilde{\Theta}^i(e^i), e^i)]$

Certainty equivalent:  $E[u^i(I^i - \tilde{\Theta}^i(e^i), e^i)] = u^i(I^i - (1 + \sigma^i)\bar{\Theta}^i(e^i), e^i)$

$$u_{e\sigma}^i < 0 \quad u_{c\sigma}^i > 0$$

Leader's abatement decreases  
follower's abatement cost uncertainty:

$$\frac{d\sigma^f}{de^l} < 0$$

# Uncertainty: follower



Follower's reaction function to leader's action (at optimum):

$$\frac{de^f}{de^l} = \frac{u_{ee}^f - (1 + \sigma^f) \bar{\Theta}_e^f u_{ce}^f + u_{e\sigma}^f \sigma_{e^l}^f}{-u_{ee}^f + 2(1 + \sigma^f) \bar{\Theta}_e^f u_{ce}^f - (1 + \sigma^f)^2 (\bar{\Theta}_e^f)^2 u_{cc}^f}$$

*Proposition 5: If the follower is risk averse and her uncertainty about the costs of providing the public good negatively depends on the leader's provision, the former has less incentive to free-ride than in the case in which her uncertainty is independent of the leader's action. Depending on preferences and technology, reduced uncertainty can turn provision of  $e$  by the follower from a strategic substitute into a strategic complement to the leader's contribution.*

# Uncertainty: leader



Leader's first order condition:

$$\frac{u_e^l}{u_c^l} = \frac{(1 + \sigma^l) \bar{\Theta}_e^l}{1 + \frac{de^f}{de^l}}$$

*Proposition 6: If the follower's uncertainty about the costs of providing the public good negatively depends on the leader's provision, the follower's reduced incentive to free-ride raises the leader's provision of  $e$  as well as the overall level of  $e$ .*



# Conclusions

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- This study highlights three mechanisms that can (to at least some extent) countervail free-riding by late movers:
  - R&D spill-overs
  - LbD spill-overs
  - Reduced uncertainty for late movers
- In addition (in the paper): green groups' voluntary provision of  $e$  to influence regulator who sets cap (and acts as a follower)
- This somewhat alleviates the bleak prospect for the provision of the global public good of greenhouse gas mitigation