

# Endogenous Price asymmetries in the Fuel Market: an application to the Spanish case

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# Outline

1. Introduction
2. Data and econometric methods
3. Estimation results
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# 1. Introduction

- In this paper we analyze the potential **asymmetric response** in the Spanish Market of **retail prices** for gasoline and gasoil to changes in **crude oil prices**, the so-called '**rockets and feathers**' behavior.
- The standard hypothesis is that
  - **an increase in oil price** will translate **quickly** into an increase in the retail prices, whilst
  - **a decrease in oil price** will pass **slowly and with a lower magnitude** to the retail prices.

# 1. Introduction

- **Most of previous works** have analyzed the different causality channel depending on the **negative or positive sign for the variation rate of the oil price**:  
That is, they put apart those periods corresponding to increases in the price of oil from those with decreases in such a price.
- **Previous results for Spain are inconclusive**:
  - Evidence of Price asymmetry: Galeotti et al. (2003), Grasso and Manera (2007)
  - No evidence of asymmetry: Contín-Pilart et al (2009)

# 1. Introduction

- With a different approach

**First** we follow Bermingham and O'Brien (2011) by estimating a model that allows for the possibility of responses rates changing when passing a **non-zero threshold** rather than the typical zero threshold (Threshold Auto-regressive Error Correction Model)

**Second**, we test the robustness of these results by developing a **two-regime Markov-switching** model to characterize the dynamic relationship between the crude oil price and the retail price for gasoline and diesel

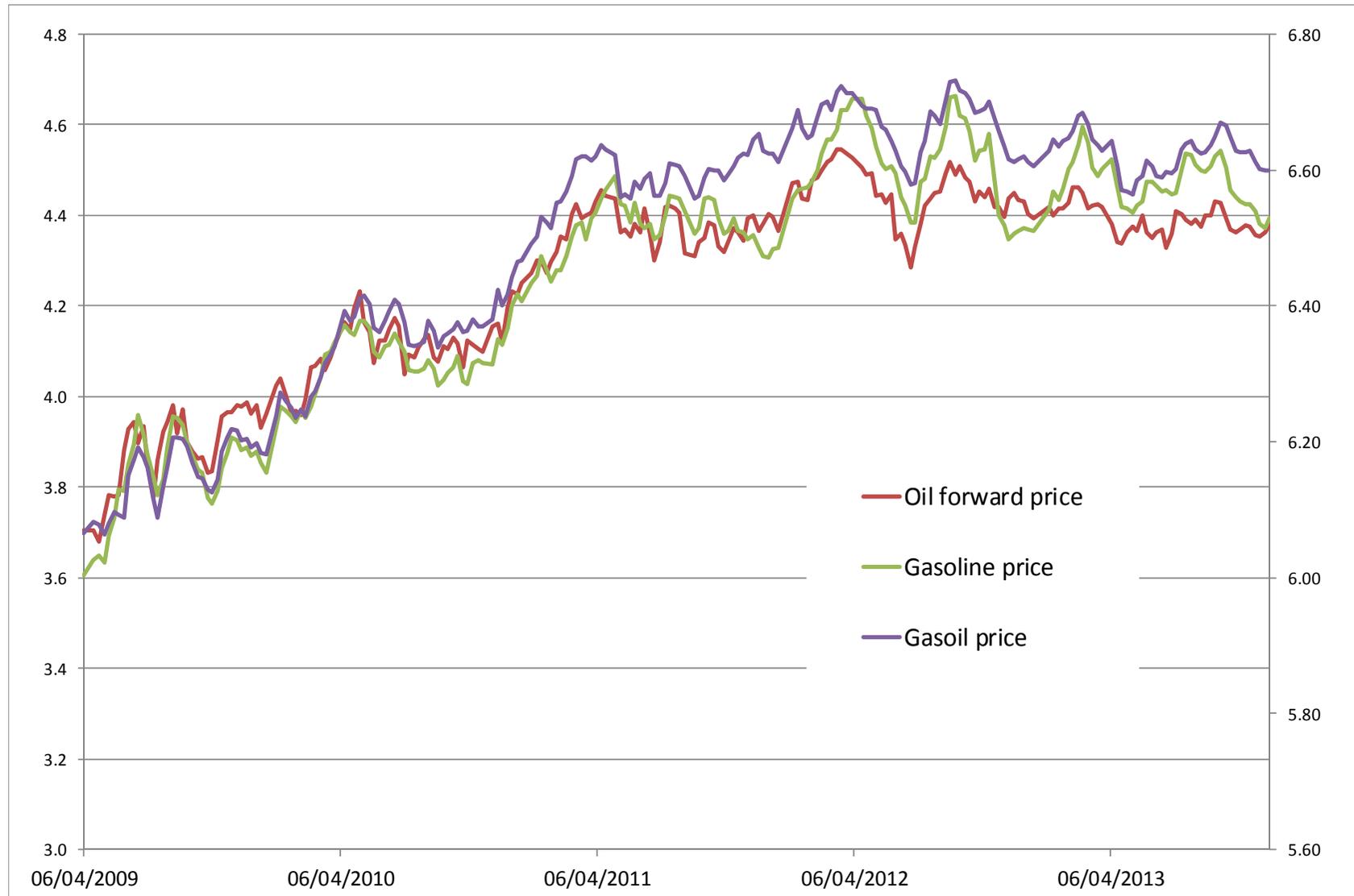
# 1. Introduction

- We find **evidence of an asymmetric response** of the gasoline and gasoil prices to changes in the price of crude oil, both **in the short-run** and with respect to the **adjustment speed towards the long-run equilibrium**

## 2. Data and econometric methods

- We use **weekly data** for:
  - i) **Crude Oil-Brent price, 3 Months Forward** (free on board) US Dollar per barrel, which is conveniently transformed into **euros** by using the dollar to euro 3 month forward exchange rate,
  - ii) **price before taxes**, in euros, of **gasoline** per 1000 liters (Spain),
  - iii) **price before taxes**, in euros, of **gas-oil** per 1000 liters (Spain)
- Sample: April 2009 to November 2013
- Data sources: Datastream for Oil price and the exchange rate and European Commission Weekly Oil Bulletin for gasoline and gasoil prices

## 2. Data and econometric methods



## 2. Data and econometric methods

### First econometric model:

#### Threshold Auto-regressive Error Correction Model (TAR-ECM)

- We formulate **two causality regimes** and endogenously estimate the **threshold value for the variation rate of crude oil price** that determines the jump from the first to the second regime.
- As a previous step we have checked the **cointegration relationship** between the retail price of petrol or diesel and the price of crude oil (Engle-Granger two-step procedure):

$$x_{jt} = \alpha_0 + \alpha_1 p_t + \varepsilon_t \quad , \text{ for } j=\text{gasoline, gasoil} \quad (1)$$

$x_{jt}$  = retail price of **gasoline or gasoil** (in logs), and  
 $p_t$  = **Crude Oil**-Brent forward price (in logs).

## 2. Data and econometric methods

### First econometric model: TAR-ECM

- Then we estimate the TAR-ECM model:

$$\nabla x_{jt} = \left[ \delta^{(1)} \hat{\varepsilon}_{t-1} + \beta^{(1)} + \sum_{i=1}^p \rho_i^{(1)} \nabla x_{jt-i} + \sum_{l=0}^q \gamma_l^{(1)} \nabla p_{t-l} \right] \cdot \text{Ind}(\nabla p_t > \bar{c}) + \left[ \delta^{(2)} \hat{\varepsilon}_{t-1} + \beta^{(2)} + \sum_{i=1}^p \rho_i^{(2)} \nabla x_{jt-i} + \sum_{l=0}^q \gamma_l^{(2)} \nabla p_{t-l} \right] \cdot (1 - \text{Ind}(\nabla p_t > \bar{c})) + \zeta_t, \quad (2)$$

$x_{jt}$  = retail price of gasoline or gasoil;  $p_t$  = Crude Oil forward price

$\{\delta^{(1)}, \beta^{(1)}, \rho_1^{(1)}, \dots, \rho_p^{(1)}, \gamma_1^{(1)}, \dots, \gamma_q^{(1)}\}$  : parameters of the first regime

$\{\delta^{(2)}, \beta^{(2)}, \rho_1^{(2)}, \dots, \rho_p^{(2)}, \gamma_1^{(2)}, \dots, \gamma_q^{(2)}\}$  : parameters of the second regime

$\hat{\varepsilon}_t$  : residuals of the cointegration equation (1)

$\bar{c}$  : **threshold parameter**, estimated jointly with the remaining parameters

If  $\nabla p_t < \bar{c}$ , fuel dealers prefer to “wait and see” before translating variations in costs to the consumers’ price

## 2. Data and econometric methods

### Second econometric model: two regimes Markov-switching

Difference with respect to the TAR-ECM: under the Markov-switching methodology, we assume that the regime that occurs at time  $t$  cannot be observed, as it is determined by an **unobservable process**, denoted as  $S_t$

$$\nabla x_{jt} = \beta + \sum_{i=1}^p \rho_i \nabla x_{jt-i} + \sum_{l=0}^q \gamma_l^{(S_t)} \nabla p_{t-l} + \delta^{(S_t)} \hat{\varepsilon}_{t-1} + \zeta_t \quad (3)$$

$x_{jt}$  = retail price of **gasoline or gasoil**;  $p_t$  = **Crude Oil** forward price

where  $S_t = 1, 2$  are the **two possible states of nature or regimes**

$\{\delta^{(1)}, \gamma_1^{(1)}, \dots, \gamma_q^{(1)}\}$  : parameters of the first regime

$\{\delta^{(2)}, \gamma_1^{(2)}, \dots, \gamma_q^{(2)}\}$  : parameters of the second regime

$\{\beta, \rho_1, \dots, \rho_p\}$  : assumed to be invariant with regime switching

$\hat{\varepsilon}_t$  : residuals of the cointegration equation (1)

## 2. Data and econometric methods

### Second econometric model: two regimes Markov-switching

- $S_t$  is assumed to be a **first-order Markov process**
- This implies that the current regime  $S_t$  only depends on the regime one period ago,  $S_{t-1}$ .
- So the model is completed by defining the **transition probabilities** of switching from one state to the other:

$$P(S_t = i | S_{t-1} = j) = p_{ji}, \text{ for } i, j=1,2$$

# 3. Estimation results

## I. TAR-ECM

- Seven different models have been estimated depending on the lags for the endogenous and exogenous variables (1 to 4 lags)
- AIC and BIC tests suggest that the most desirable models are the simplest ones: with 1 lag for the endogenous variable (gasoline/gasoil) and 2 terms for the exogenous variable, crude oil (contemporaneous effect and 1 week after the shock in the oil price)
- In terms of the model described in equation (2), the chosen models correspond to the cases  $p=q=1$
- Adding additional lags do not provide more information: they are not significant in statistic terms

# 3. Estimation results

**Table 1. Gasoline-crude Oil TAR-ECM Models: M.1 ( $p=1, q=1$ )**

Regime 1		Regime 2	
$\beta$ (constant)	<b>.0031 (.0016)</b>	$\beta$ (constant)	-.0000 (.0053)
$\rho_1$ (auto-reg)	-.0316 (.0673)	$\rho_1$ (auto-reg)	.0213 (.1266)
$\gamma_0$ ( $t_0$ oil shock)	<b>.2426 (.0359)</b>	$\gamma_0$ ( $t_0$ oil shock)	<b>.3182 (.0543)</b>
$\gamma_1$ ( $t_1$ oil shock)	<b>.3651 (.0374)</b>	$\gamma_1$ ( $t_1$ oil shock)	<b>.2496 (.0795)</b>
$\delta$ (EC term)	<b>-.2355 (.0526)</b>	$\delta$ (EC term)	-.1099 (.1088)
		$\bar{c}$	<b>- .0189</b>

# 3. Estimation results

## Conclusions gasoline TAR-ECM model:

- Robustness of the estimations, whatever the number of lags considered
- **The threshold value** for the variation of the crude oil price that determines the shift from one regime to the other is very robust : around **-1.8%**
  - ✓ This result suggests that the **standard zero threshold is not suitable** for the case of the Spanish economy
- Evidence of **asymmetry in the short-run behavior of prices**: similar contemporaneous effect but **stronger delayed effect for regime 1**
- In all the models the **coefficient for the error correction term is negative**, meaning that it is working to bring the system back to equilibrium
  - ✓ **Evidence of asymmetry in long-run adjustment**: **faster adjustment in regime 1** (mild adjustment in regime 2)
  - ✓ Both short and long-run asymmetries in line with **rockets-feathers hypothesis**

# 3. Estimation results

**Table 2. Gasoil-crude Oil TAR-ECM Models: M.1 ( $p=1, q=1$ )**

Regime 1		Regime 2	
$\beta$ (constant)	<b>.0018 (.0011)</b>	$\beta$ (constant)	<b>-.0066 (.0037)</b>
$\rho_1$ (auto-reg)	-.0839 (.0695)	$\rho_1$ (auto-reg)	<b>-.1855 (.0898)</b>
$\gamma_0$ ( $t_0$ oil shock)	<b>.2715 (.0254)</b>	$\gamma_0$ ( $t_0$ oil shock)	<b>.3522 (.0408)</b>
$\gamma_1$ ( $t_1$ oil shock)	<b>.4170 (.0321)</b>	$\gamma_1$ ( $t_1$ oil shock)	<b>.3320 (.0500)</b>
$\delta$ (EC term)	<b>-.2102 (.0500)</b>	$\delta$ (EC term)	<b>-.3749 (.1104)</b>

$\bar{c}$	<b>- .0166</b>
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Standard deviations in brackets; bold-typo for significative parameters

# 3. Estimation results

## Conclusions gasoil TAR-ECM model:

- Robustness of the estimations, whatever the number of lags considered
- **The threshold value** for the variation of the crude oil price that determines the shift from one regime to the other is also very robust : around **-1.7%**
- Evidence of **asymmetry in the short-run behavior of prices**:  
Regime 1: stronger delayed effect of crude oil shocks on retail prices;  
Regime 2: slightly stronger contemporaneous effect of crude oil on retail prices
- The **coefficients for the error correction term are also negative** and different between regimes: **evidence of asymmetry in the speed of adjustment towards long-run equilibrium**, but opposite to rockets-feathers hypothesis (also found for UK gasoil market)
- ✓ **Non-conclusive results in terms of rockets-feathers** (further research: impulse response functions to shocks in oil prices)

# 3. Estimation results

## II. Two regimes Markov-switching model:

In this case we use a gradual generalization of the model:

- 1) Only **the effect of oil prices on retail prices** is allowed to differ between regimes, the remaining parameters are invariant with the regimes.
- 2) Similar to 1), but we also allow that the variance of the innovation term to be regime-switching.
- 3) The **coefficient of the error correction term** is allowed to change with the regime, and the remaining parameters are invariant.
- 4) Similar to 3) and includes the regime-switching nature of the variance for the innovation of the equation.
- 5) The parameters capturing **the effect of crude oil on retail prices** as well as the coefficient for **the error correction term** are allowed to be regime-switching, and finally
- 6) **The same model in 5) including also the regime-switching characterization for the variance of innovations.**

# 3. Estimation results

**Table 3. Gasoline-crude Oil Markov-switching Model 6 ( $p=q=1$ )**  
**Short and long-run asymmetries**

Regime 1		Regime 2	
$\gamma_0$ ( $t_0$ oil shock)	<b>.2791 (.0334)</b>	$\gamma_0$ ( $t_0$ oil shock)	<b>.2102 (.0190)</b>
$\gamma_1$ ( $t_1$ oil shock)	<b>.3327 (.0337)</b>	$\gamma_1$ ( $t_1$ oil shock)	<b>.3354 (.0194)</b>
$\delta$ (EC term)	<b>-.1486 (.0309)</b>	$\delta$ (EC term)	<b>-.0657 (.0318)</b>
$\sigma^2$ (variance)	<b>.0163 (.0009)</b>	$\sigma^2$ (variance)	<b>.0024 (.0007)</b>
$p_{11}$ (probability)	<b>.9364 (.0464)</b>	$p_{22}$ (probability)	<b>.4580 (.1965)</b>

Regime invariant	
$\beta$ (constant)	<b>.0008 (.0007)</b>

# 3. Estimation results

## Conclusions Markov-switching model for Gasoline Market:

- Evidence of **asymmetries in the behavior of prices in the short-run**: stronger contemporaneous effect of crude-oil price shocks on retail prices in regime 1 (similar delayed effects in both regimes)
- Evidence of **asymmetries in the speed of adjustment towards the long-run equilibrium**: stronger in regime 1
- ✓ Both short and long-run asymmetries in line with the rockets-feathers hypothesis
- Furthermore:
  - i) the **volatility of the noise term** is also statistically different between regimes: larger in regime 1
  - ii) The **probability** of staying in one given regime for two consecutive periods is also different: larger for regime 1 (corresponds to upward trends in oil prices, more frequent and persistent within the sample)

# 3. Estimation results

**Table 4. Gasoil-crude Oil Markov-switching Model 6 ( $p=q=1$ )**  
**Short and long-run asymmetries**

Regime 1		Regime 2	
$\gamma_0$ ( $t_0$ oil shock)	<b>.2303 (.0272)</b>	$\gamma_0$ ( $t_0$ oil shock)	<b>.5238 (.0807)</b>
$\gamma_1$ ( $t_1$ oil shock)	<b>.4143 (.0275)</b>	$\gamma_1$ ( $t_1$ oil shock)	<b>.2750 (.0764)</b>
$\delta$ (EC term)	<b>-.1972 (.0366)</b>	$\delta$ (EC term)	<b>-.0239 (.0860)</b>
$\sigma^2$ (variance)	<b>.0098 (.0007)</b>	$\sigma^2$ (variance)	<b>.0108 (.0017)</b>
$p_{11}$ (probability)	<b>.9262 (.0517)</b>	$p_{22}$ (probability)	<b>.7284 (.1382)</b>

Regime invariant	
$\beta$ (constant)	<b>-.0002 (.0007)</b>
$\rho_1$ (auto-reg)	<b>-.1194 (.0589)</b>

# 3. Estimation results

## Conclusions Markov-switching model for the Gasoil Market:

- Evidence of **asymmetries in the behavior of prices in the short-run**:  
Stronger contemporaneous effect of crude-oil price shocks on retail prices in regime 2, but stronger delayed effect in regime 1
- ✓ Inconclusive results in terms of the rockets-feathers hypothesis in the short-run (need further research)
- Evidence of **asymmetries in the long-run**: faster adjustment in regime 1, **in line with the rockets-feathers hypothesis**
- Similar volatilities of the noise term
- Larger probability of staying in regime 1 for two consecutive periods

## 4. Conclusions

- In this paper we analyze, for the Spanish market, the potential asymmetric response of retail prices for gasoline and gasoil to changes in oil prices, the so-called 'rockets and feathers' behavior
- Using a Threshold Auto-regressive Error Correction Model we estimate endogenously the threshold in the variation rate of the price of oil that leads to a jump from the first regime to the second
- We test the robustness of the results by using a Markov-switching estimation
- We find evidence of an asymmetric response of the gasoline and gasoil prices to changes in the price of crude oil, both in the short-run and with respect to the adjustment speed towards the long-run equilibrium