

# Driving restrictions: Do they make drivers buy dirtier or cleaner cars?

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# driving restrictions



# driving restrictions are popular

- Driving restrictions —basically you cannot drive your car once a week— are increasingly popular for fighting congestion and (local) air pollution
- they come in different formats but all based on last digit of vehicles' license plates: some are permanent once-a-week restrictions, others work only in days of bad pollution or once a week but only during rush hours, etc.
- why so popular? they are politically visible and relatively easy to enforce
- Cities that have or had in place driving restriction policies (in its different formats): Santiago (1986), Mexico-City (1989), São Paulo (1996), Bogotá (1998), Medellín (2005), San José (2005), Beijing (2008), Tianjin (2008), Quito (2010).

# some unfortunate evidence on how these restrictions work

- A few papers looking at the Mexico-City restriction (Hoy-No-Circula) as implemented in 1989
- Davis (JPE 2008): applying RDD to hourly pollution data found no effect in the short run; and also more cars in the long run
- Gallego-Montero-Salas (JPubE 2013): looking at carbon monoxide during morning peak hours (90% comes from vehicles unlike other pollutants) found
  - a 10% reduction in the short run but a 13% increase in the long run (after a year) and
  - great disparity in policy responses among income groups

# the "Hoy-No-Circula" restriction at work: GMS (2013)

**Table 5**  
Policy effects by monitoring station: HNC.

Station	Sector	Income per HH (relative to average income)	Short-run effect	Long-run effect	Difference LR-SR	Months of adaptation	R <sup>2</sup>	Observations
Xalostoc	NE	0.55	0.1196 (0.1044)	0.1760 (0.1118)	0.0564 (0.0903)	12.5** (6.06)	0.635	1222
Tlalnepantla	NW	0.50 <sup>a</sup>	-0.2132* (0.1172)	0.0760 (0.1730)	0.2208* (0.1240)	9*** (3.1)	0.646	
I.M. del Petróleo	NW	0.53	-0.1781*** (0.0627)	0.1598 (0.1244)	0.3379*** (0.0910)	14*** (1.91)	0.666	1209
M. Insurgentes	CE	0.70	-0.2458*** (0.0727)	0.1427 (0.1026)	0.3885*** (0.1023)	15*** (2.33)	0.599	1473
Lagunilla	CE	0.71	-0.2821*** (0.0906)	-0.0652 (0.1030)	0.2169* (0.1145)	11*** (1.78)	0.620	1403
Merced	CE	0.84	-0.1527* (0.0802)	0.0807 (0.1310)	0.2334** (0.1057)	12*** (1.52)	0.543	1588
Cerro Estrella	SE	0.54	-0.1781** (0.0857)	0.2037* (0.1196)	0.3818*** (0.1001)	11.5*** (1.51)	0.333	1499
Taqueña	SE	1.14	-0.0948 (0.0618)	0.2255** (0.1277)	0.3203*** (0.1011)	15*** (2.41)	0.326	1381
Plateros	SW	1.99	-0.0331 (0.0973)	-0.0331 (0.0973)	0.0000	0	0.579	1355
Pedregal	SW	1.99	-0.0338 (0.0789)	0.1378 (0.0789)	0.1716** (0.0852)	10.5*** (3.06)	0.590	1708

Notes: Levels of significance are reported as \*\*\*p < 0.01, \*\*p < 0.05 and \*p < 0.1.

<sup>a</sup> Authors' own estimate. Standard errors, in parentheses, are robust to heteroskedasticity and arbitrary correlation within 5-week groups.



# the new paper: driving restrictions may accelerate the introduction of cleaner cars

- there is an important long-run effect in some driving restrictions that has not been studied
- by only placing a restriction on old-polluting cars, they may help accelerate both the introduction of cleaner cars and the retirement of older cars
- the city of Santiago reformed its existing driving restriction policy in 1992 (Mexico-City in 1994) so that any new car was
  - required to be equipped with a catalytic converter (a device that reduces pollution considerably, specially lead)
  - and exempted from any driving restriction
- how did it work? not obvious for two reasons
  - there are two forces operating: some may bypass the restriction buying a new, cleaner car (sooner than otherwise), yet others may buy a second older car like in Hoy-No-Circula (which now can be even cheaper)
  - local vs global emissions (CO vs CO2)

# abundant related literature on vehicle purchase/retirement decisions

- scrapping subsidies for the earlier retirement of old cars
  - Balladur and Juppé in France (Adda and Cooper, JPE 2000)
  - Cash for Clunkers program in the US in 1992 (Hahn, RAND 1995)
  - Cash for Clunkers program in the US in 2009 (Busse et al., NBER 2012; Mian and Sufi, QJE 2012)
- subsidies on new/greener cars: the "Bonus/Malus" feebate program introduced in France in 2008 (D'Haultfoeuilley-Givordz-Boutin, 2012)
- scrappage decisions and gasoline policies (Jacobsen and van Benthem, NBER 2013)
- purchase of durable goods (Eberly, JPE 1994)

# the Santiago driving restriction

- 1985: prohibition to the import of used cars into the country
- 1986: driving restriction is introduced in the city of Santiago; but only for days of unusually bad air quality
- 1990: the restriction becomes, for practical purposes, permanent from April to October; 20% of the fleet off the road during weekdays
- **1992: cars that passed a new environmental standard (catalytic converter) would get a green sticker**
  - new cars bought in 1993 and after without the green sticker couldn't drive in Santiago's Metropolitan Region and neighboring Regions V and VI (see map)
  - a car with a green sticker is exempt from any driving restriction
- 1998: driving restriction (on 1992 and older models) becomes officially permanent
- 2003: restriction is extended to 40% of the fleet (4 digits every weekday are banned from circulation)

# Santiago vs the rest of the country

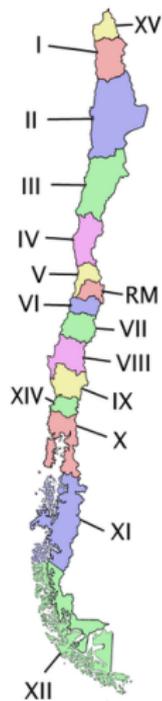


Table: Some statistics of Chile and Santiago

	Chile	RM	Santiago
Population	16,926,084	6,891,011	5,015,070
Average income	\$ 241,339	\$ 292,498	\$ 331,673
# of cars*	2,162,308	994,723	797,046
cars* <i>p.p.</i>	12.75%	14.44%	15.89%

(\* ) counting only particular light cars



Figure: Chilean Map

Figure: South America

- our main database consists of a panel of 323 counties/municipalities and 7 years (2006-2012) with detailed information on fleet evolution (number of cars per vintage).

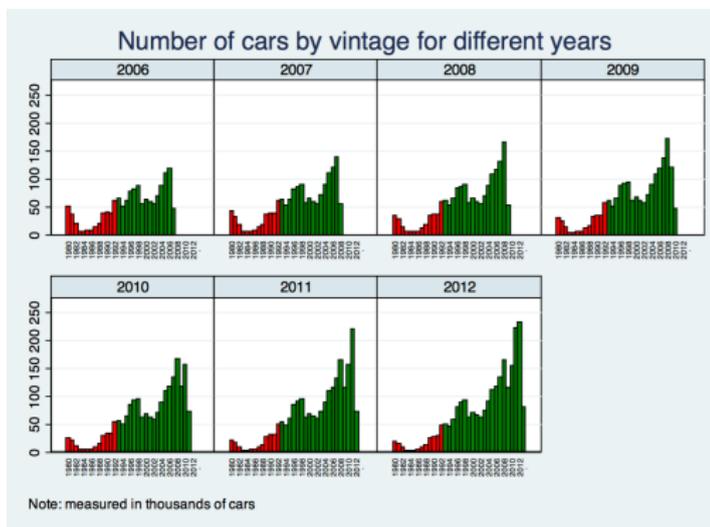


Figure: Evolution of the car fleet at the country level

# Preliminary evidence: Santiago vs the rest of the country

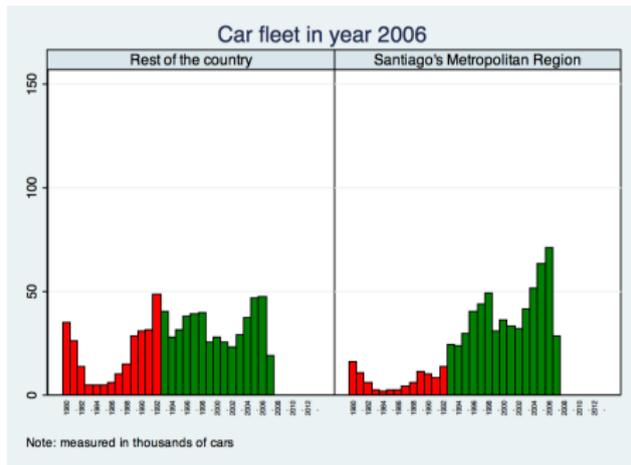


Figure: Fleet in 2006

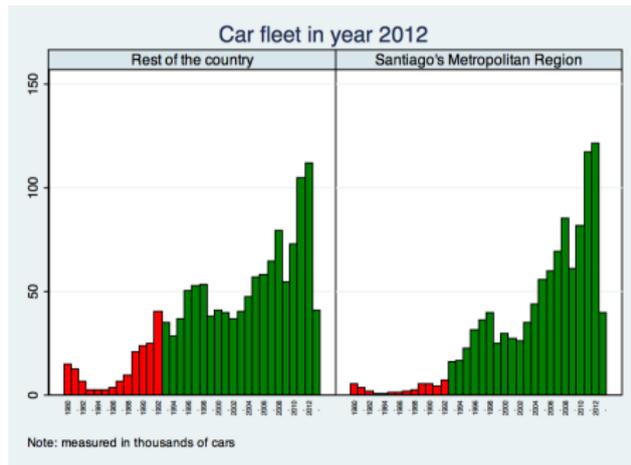


Figure: Fleet in 2012

- compelling evidence that the fleet in Santiago is cleaner than in the rest of the country
- but how much is explained by income? (Santiago is richer)

# Preliminary evidence: Santiago vs the rest of the country

- normalizing every bar to 1 at a country level we can see a discontinuity around years 1992 and 1993.
- exploiting this discontinuity will be the main identification strategy

Normalized car fleet (sample 2006)

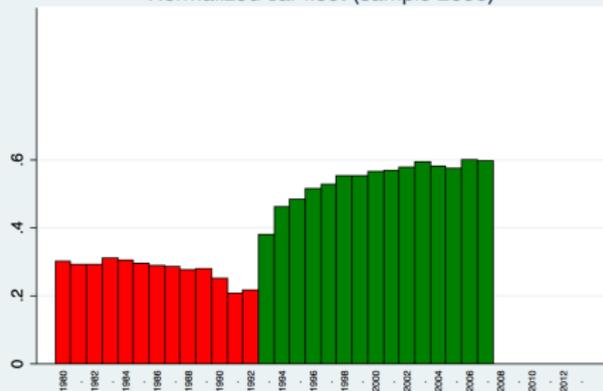


Figure: Metropolitan Region's normalized fleet in 2006

Normalized car fleet (sample 2012)

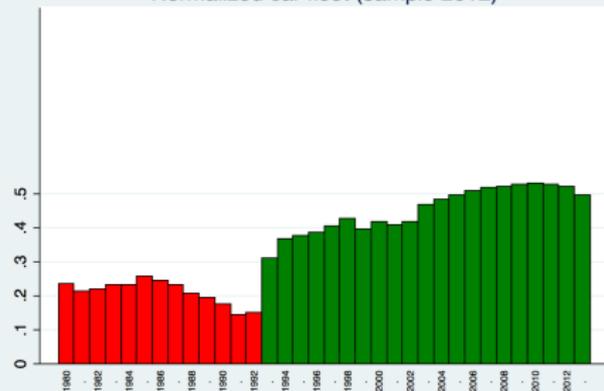


Figure: Metropolitan Region's normalized fleet in 2012

# Santiago vs the rest of the country “controlling” for income

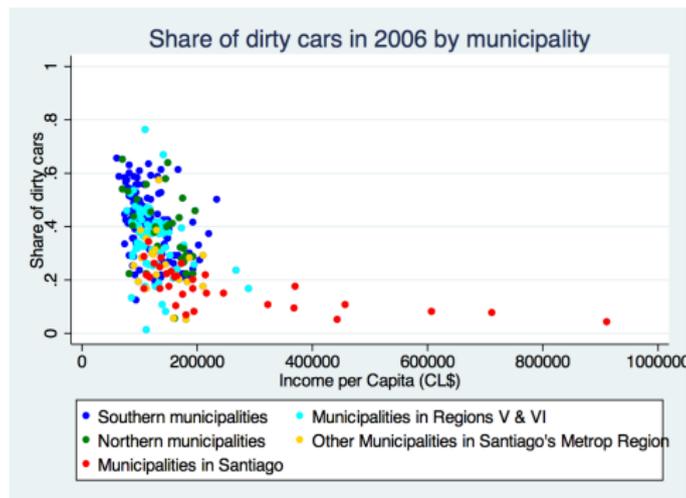


Figure: Red cars as function of income in 2006

- it seems that municipalities in Santiago (more than 30) have a smaller fraction of red cars (vintage 92 and older) in their fleets

- there may be different reasons behind the higher fleet turnover in Santiago
  - it could be the restriction policy
  - but also that a high turnover in high-income municipalities in Santiago results in a faster turnover in middle and low-income municipalities in the city (people get rid of a 92 car not because it is dirty but old)
- to test for this second possibility we look at the share of 92 and 93 cars, so let

$$92/93_{it} \equiv \frac{q_{1992}}{q_{1992} + q_{1993}}$$

be the 92/93 ratio in municipality  $i$  in sample year  $t$

# the 92/93 ratio: municipalities in Santiago vs the rest

- results supporting the policy effect look stronger now

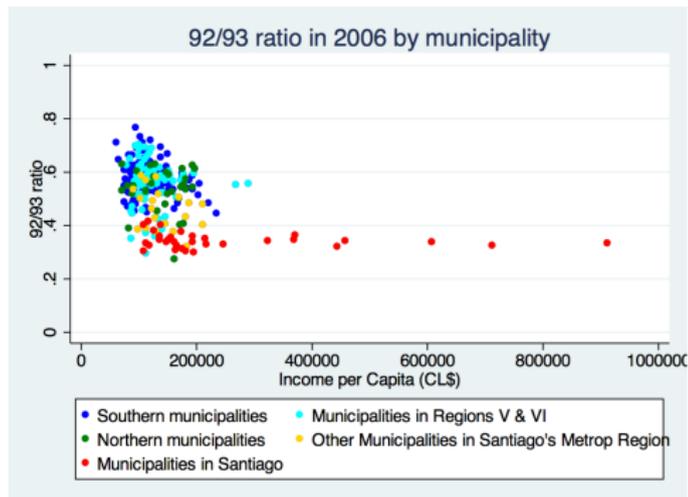


Figure: 92/93 ratio for sample 2006

# 92/93 ratio vs ratio for other adjacent vintages

- the "Santiago" effect only shows up for 92/93

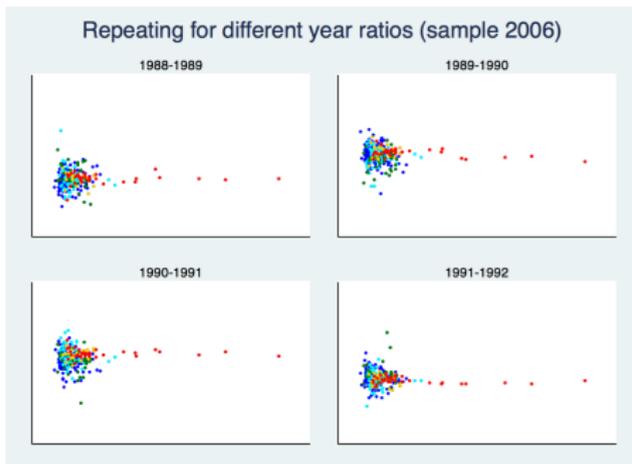


Figure: Vintages 88 to 92

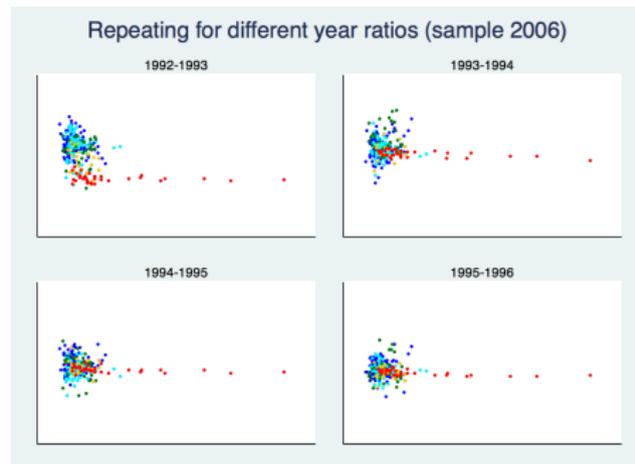


Figure: Vintages 92 to 96

Table: OLS results for different adjacent-year ratios

	(1) 86-87	(2) 91-92	(3) 92-93	(4) 93-94	(5) 96-97
Santiago	-0.0322 (0.054)	-0.0133 (0.027)	-0.217*** (0.023)	-0.0195 (0.024)	-0.00156 (0.016)
Population	-0.00982 (0.011)	-0.00399 (0.005)	-0.00858 (0.005)	-0.00607 (0.005)	-0.00319 (0.003)
Income per Capita	-0.00795 (0.014)	0.00370 (0.007)	-0.000569 (0.006)	-0.00158 (0.006)	0.00230 (0.004)
Income * Santiago	0.0111 (0.016)	-0.00107 (0.008)	0.00215 (0.007)	0.000287 (0.007)	-0.00464 (0.005)
Income variation	0.00970 (0.014)	0.00271 (0.007)	0.00832 (0.006)	0.00434 (0.006)	0.00658 (0.004)
Distance to Santiago	-0.172** (0.062)	-0.0242 (0.030)	0.0890*** (0.027)	0.0256 (0.027)	0.0156 (0.019)
(Distance to Santiago) <sup>2</sup>	0.0961** (0.037)	-0.00990 (0.018)	-0.0693*** (0.016)	0.0283 (0.016)	0.00906 (0.011)
North	0.0703* (0.029)	0.0423** (0.014)	0.00457 (0.012)	-0.0132 (0.013)	-0.0195* (0.009)
Urbanization	0.0540 (0.034)	0.0208 (0.016)	-0.0374** (0.014)	-0.00974 (0.015)	-0.000775 (0.010)
Constant	0.342*** (0.034)	0.360*** (0.017)	0.543*** (0.015)	0.527*** (0.015)	0.474*** (0.010)
Observations	317	323	323	323	323
R <sup>2</sup>	0.053	0.056	0.585	0.186	0.111

Standard errors in parentheses

\*  $p < 0.05$ , \*\*  $p < 0.01$ , \*\*\*  $p < 0.001$ 

Income per capita in hundreds of thousands of pesos.

Population in hundreds of thousands of persons.

Distance to Santiago in thousand of kilometers.

# explaining the "Santiago effect" for 92/93

- the coefficient of Santiago in Table 1 for 92/93 accept two (not mutually exclusive) interpretations
  - that there are fewer 92-vintage cars in Santiago (relative to the no-policy case) either because some were scrapped or displaced to other regions in the country (either way is good for local pollution)
  - that there are more 93-vintage cars than otherwise

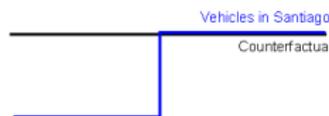


Figure: Case 1

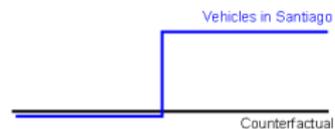


Figure: Case 2

- next challenge: see whether 1, 2 or both apply

## explaining the "Santiago effect" for 92/93

- of the total number of cars of vintage  $\tau$  in the country in year  $T \geq \tau$ , how many go to municipality  $i = 1, \dots, 323$ ?

$$\log(c_{i\tau}) = \beta_{\tau} \text{Santiago}_i + \alpha_{\tau} \log(\text{Pop}_i) + \gamma_{\tau} \log(\text{Income}_i) + \dots \\ \dots + \delta_{\tau} + \psi X_i + \epsilon_{i\tau}$$

where

- $\text{Pop}_i$ : is the population of municipality  $i$  in year  $T$  (sample year, say, 2006)
- $\text{Income}_i$ : is the income per capita in county  $i$  in year  $T$
- $\text{Santiago}_i$ : takes the value of 1 for municipalities in the city of Santiago
- $\delta_{\tau}$ : vintage fixed effect.
- other controls included (see table 1)

# plotting "Income" coefficients

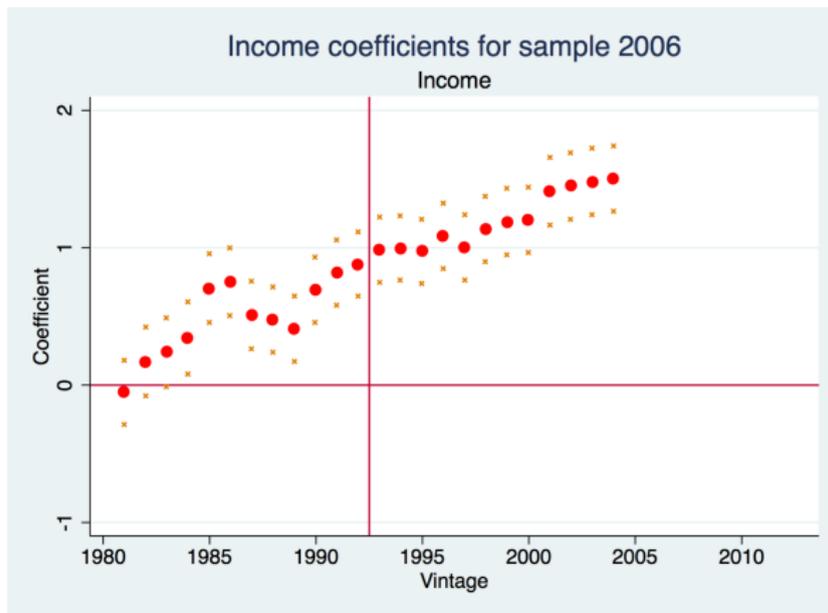


Figure: Sample 2006

# the coefficient of Santiago for different vintages

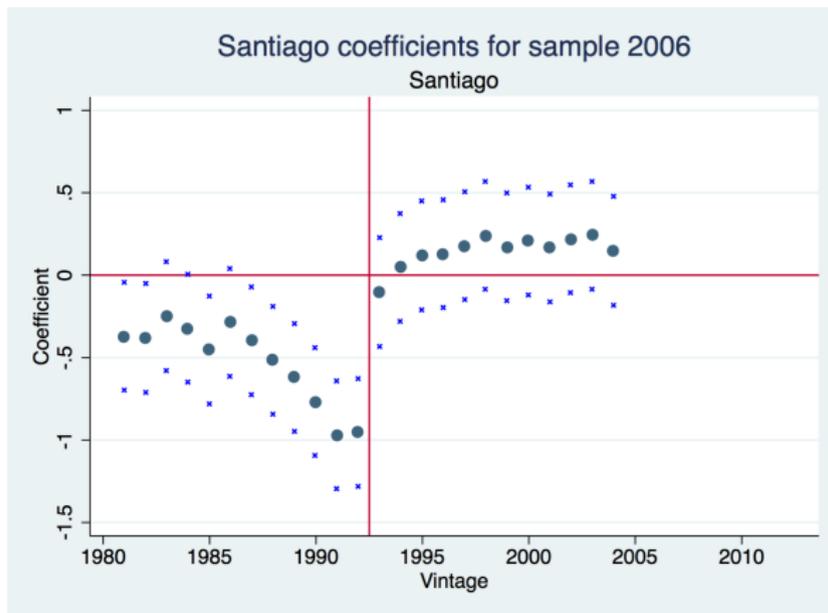


Figure: Sample 2006

## a few of observations...

- the plot with the **Income** coefficients moves to the right as we move from the 2006 to the 2012 sample, making no distinction whether cars are "green" (93 and after) or "red" (92 and before)
- as for the **Santiago** coefficient, we have a significant discontinuity in the coefficients around the 92 and 93 vintages
- note that the coefficient for **Santiago** in 1993 is zero
- does this mean that the 92/93 is mostly explained by the exodus of 92 cars from Santiago to the rest of the country?
- notice also the drop of the **Santiago** coefficient as we approach 92 from the left

# what we have learned so far

- two results
  - ① fewer red cars in the city of Santiago relative to the rest of the country
  - ② and indication of more green cars
- explaining results
  - (a) red vehicles that were retired from the national fleet
  - (b) red vehicles that were displaced from Santiago to rest of the country
- if (a) applies; regions act as a good control group (we should find differences in used car prices in Santiago and regions)
- but if (b) applies, counterfactual not as clean and two things may be happening (we should find used-car markets to be linked).
  - ① national fleet remain unchanged....a larger fraction of the new cars go to Santiago and regions receive a larger fraction of used cars from Santiago
  - ② national fleet expands with new cars...both because regions keep buying as before but Santiago buys more

# some evidence from prices of used cars in Chile

- There is also some evidence of a discontinuity in used car prices between vintages 1992 and 1993

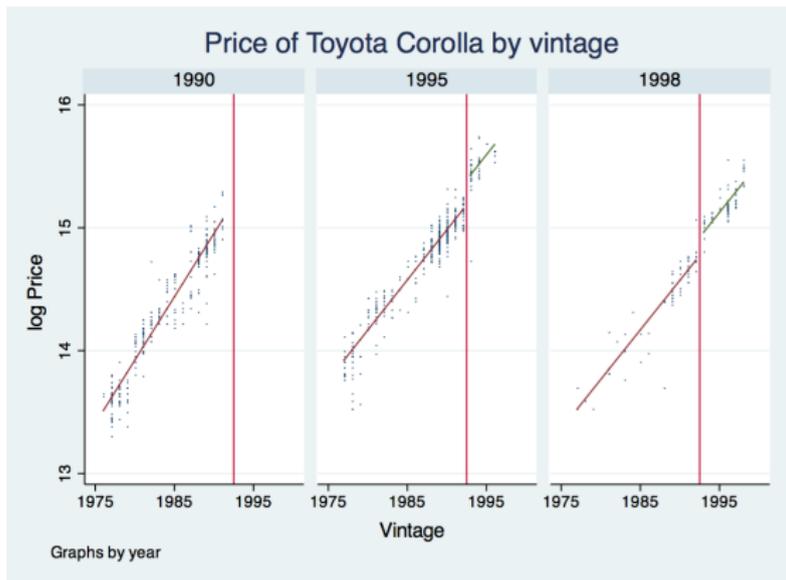


Figure: Price of used car Toyota Corolla by vintage

## some evidence from prices of used cars in Chile

- Running the following OLS regression we find that catalytic converter cars are in average between 15% and 20% more expensive.

$$p_{i\tau} = \alpha\tau + \beta Post_{\tau}^{1992} + \varepsilon_{i\tau}$$

	(1990)	(1995)	(1998)
Panel A: Linear control			
Vintage	-0.103*** (0.001)	-0.0816*** (0.001)	-0.0806*** (0.003)
Post 1992		0.203*** (0.017)	0.151*** (0.027)
Observations	486	623	169
$R^2$	0.937	0.932	0.941
Panel B: Non lineal control (2 degree polynomials)			
Post 1992		0.224*** (0.044)	0.210*** (0.049)
Observations	486	623	169

Standard errors in parentheses

\*  $p < 0.05$ , \*\*  $p < 0.01$ , \*\*\*  $p < 0.001$

## some evidence from prices of used cars in Chile

- For Honda Accord, for example, we can also find some cars that reported having a catalytic converter prior to 1993.
- Running a regression where the independent variable is a dummy when a car reported to have a catalytic converter for different car vintages we found a significant difference in prices only for cars made before 1993.

	(1991)	(1992)	(1993)	(1994)
Catalytic	0.223*** (0.059)	0.189*** (0.040)	0.0206 (0.036)	-0.00487 (0.026)
Constant	15.60*** (0.031)	15.68*** (0.026)	15.96*** (0.023)	16.40*** (0.009)
Observations	47	53	58	49
$R^2$	0.245	0.309	0.006	0.001

Standard errors in parentheses

\*  $p < 0.05$ , \*\*  $p < 0.01$ , \*\*\*  $p < 0.001$

# a model of fleet turnover

- There are three agents: **car producers**, **car dealers** and **drivers**.
- The cost of producing a new car is  $c$  (price at which producers sell new cars to car dealers).
- The (annual) rental price at which a car of vintage  $\tau = \{1, 2, 3, \dots\}$  is rented to drivers is denoted by  $p_\tau$ .
- the probability that a vintage- $\tau$  car is still in the market in the next period is  $\gamma \in (0, 1)$ .
- A car can be scrapped at any time for a residual value of  $v$ .

# a model of fleet turnover

- There is a continuum of drivers of mass 1 that vary in their willingness to pay for the quality.

A consumer that rents a vintage- $\tau$  car gets:

$$u(\tau, \theta) = \theta s_\tau - p_\tau$$

where  $\theta$  represents willingness to pay for quality,  $s_\tau$  is the quality of the car (service that car provides) and  $p_\tau$  is its rental price (including insurance, gasoline expenditure, etc).

- Consumers are distributed according to the cdf  $F(\theta)$  over the interval  $[\underline{\theta}, \bar{\theta}]$ .
- A consumer that doesn't rent a car gets its outside utility (e.g., surplus from using public transport).

# a model of fleet turnover

- The quality of a car falls with age (higher maintenance costs, more likely to break down, etc), according to

$$s_{\tau+1} = \beta s_{\tau}$$

with  $\beta \in (0, 1)$ . The quality of a new car is denoted by  $s_0$ .

- All agents discount the future at  $\delta \in (0, 1)$ .

# the market equilibrium

- At the beginning of any given year  $t$  there will be some stock of used cars  $\mathbf{Q}^t = \{q_1^t, q_2^t, \dots\}$ .
- As a function of that stock, the market equilibrium for the year  $t$  must satisfy several conditions.
- First, it must be true that in equilibrium consumers of higher types rent newer cars. There will be a series of cutoff levels  $\{\theta_0^t, \theta_1^t, \dots\}$  that precisely determines which consumers are renting which cars.
- Denote by  $\theta_\tau^t$  the consumer that is indifferent between renting a car of vintage  $\tau$  at price  $p_\tau$  and one of vintage  $\tau + 1$  at a lower price  $p_{\tau+1}$

$$\theta_\tau s_\tau - p_\tau = \theta_\tau s_{\tau+1} - p_{\tau+1}$$

for all  $\tau = 0, 1, \dots, T - 1$ , where  $T$  is the age of the oldest car that is rented in equilibrium.

# the market equilibrium

- It is possible to express the rental price of any used car ( $\tau \geq 1$ ) at any point in time as a function of the rental price of a new car ( $p_0$ ) and the series of cut-off levels as follows

$$p_\tau = p_0 - (1 - \beta)s_0 \sum_{i=0}^{\tau} \beta^i \theta_i$$

- The series of cutoff levels must be also consistent with the population of drivers and the existing stock of used cars  $\mathbf{Q}$  and the new cars coming to the market this year ( $q_0$ ).

$$q_0 = 1 - F(\theta_0)$$

$$q_\tau = F(\theta_{\tau-1}) - F(\theta_\tau)$$

# the market equilibrium

- Car dealers have always the option to scrap an old car and receive  $v$ . Denoting by  $T$  the age at which cars are being scrapped, dealers must be indifferent between renting an age  $T$  vehicle today (and scrap it tomorrow, if the vehicle still exists) and scrapping it today.

$$p_T + \delta\gamma v = v$$

- In general, only a fraction of age  $T$  vehicles will be scrapped in equilibrium, so

$$F(\theta_{T-1}) - F(\theta_T) \leq \gamma q_{T-1}$$

- Note that because quality drops discretely with age, it can happen that in equilibrium all vintage  $\tau - 1$  are rented but all vintage  $\tau$  are scrapped. Then the relevant scrapping condition is:

$$p_{T-1} + \delta\gamma v > v > p_T + \delta\gamma v$$

# the market equilibrium

- In addition, in equilibrium (price taking) car dealers must break even, so today's and tomorrow's rental prices must be such that

$$c = \sum_{i=0}^R (\gamma\delta)^i p_i + (\gamma\delta)^{R+1} v$$

where  $R$  is the age at which a car bought today, i.e., at  $t$ , is expected to be retired from the rental market (in steady state  $R = T$ )

- One last condition that must hold in equilibrium is that the lowest-valuation consumer to rent,  $\theta_T$ , obtains her outside option, i.e., surplus from using public transport, which we normalize to zero

$$\theta_T s_T - p_T = 0$$

## some preliminary insights from the model

- We can characterize the steady state for a set of parameter values (we are still working on computing the transition path)
- For now let (in the future these values are to be obtained from the data)

$$\theta \sim U[0, 1]$$

$$\beta = 0.9$$

$$\gamma = 0.85$$

$$\delta = 0.9$$

$$c = 1$$

$$v = 0.25$$

- Let also the pollution damage associated to a vintage  $\tau$  vehicle be given by

$$D_{\tau+1} = (\alpha + 1)D_{\tau} + \alpha, \quad D_0 = 0$$

increasing and convex in  $\tau$ , with  $\alpha = 0.1$ .

- We can use the model to simulate how the fleet evolves in response to different policies including driving restrictions of different kinds, scrapping subsidies and also to Pigouvian taxes

# Steady state without any intervention

- In equilibrium and without intervention we would get the following fleet

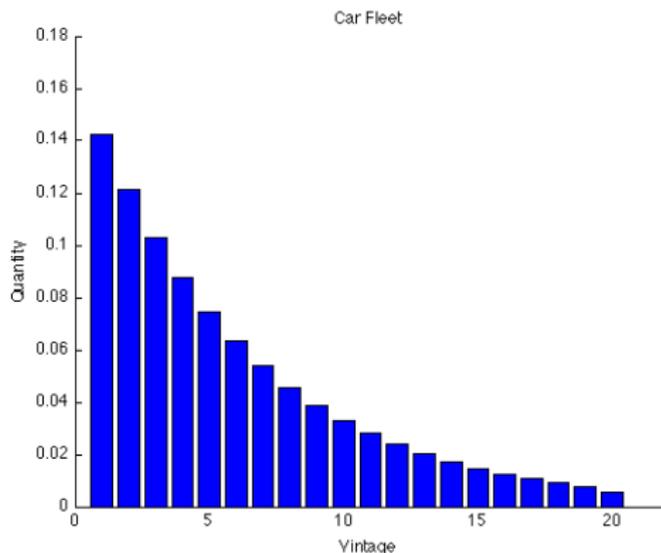


Figure: Car fleet without intervention

- Charging a Pigouvian tax we could reach the first best, which looks very different from the previous distribution

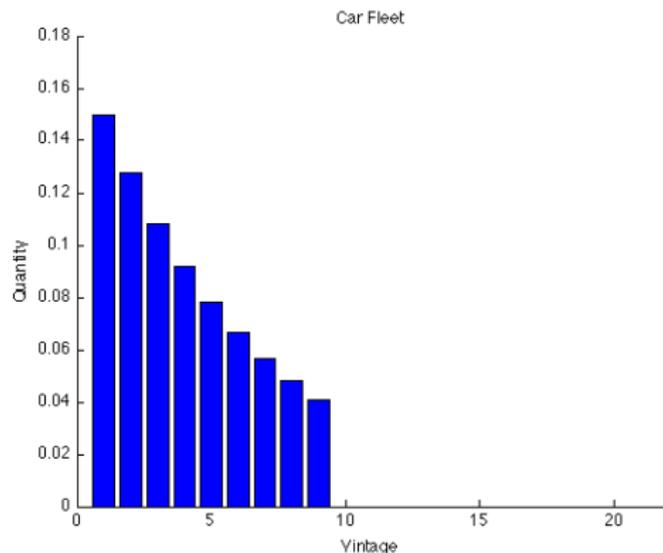


Figure: Car fleet with pigouvian taxes

# France scrappage subsidy (1994)

- The french government offered a 5.000 franc subsidy for scrapping old cars. We can model it by increasing  $v$  in 0.08 units.

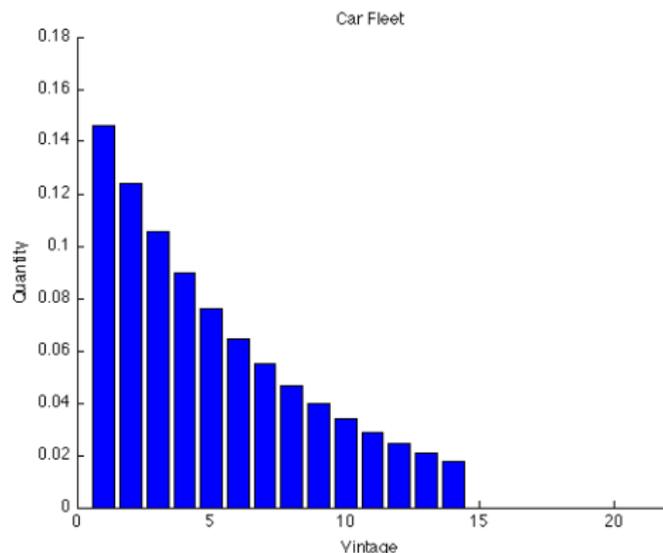


Figure: Car fleet with France scrappage subsidy program

# France scrappage subsidy (1994)

- We could think, however, on a larger subsidy of 0.28 units that gets closer to the first best.

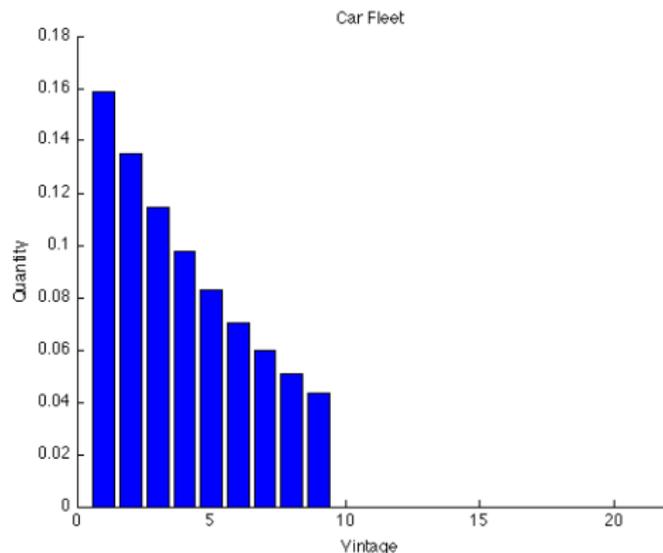


Figure: Car fleet with a greater subsidy

# Driving restrictions (HNC)

- Another possible intervention is to forbid cars from driving one day on every week. In our model this is done by lowering the value of car quality  $s_T$ .

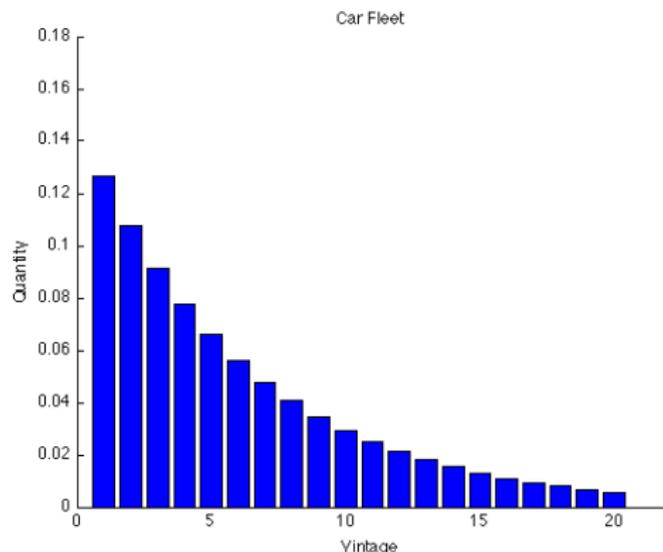


Figure: Car fleet under driving restrictions to all cars (HNC 1989, Stgo 1986)

# Driving restrictions (HNC)

- One could improve this policy by exempting new cars from the restriction. In Mexico restriction applies on average to cars older than 6 years.

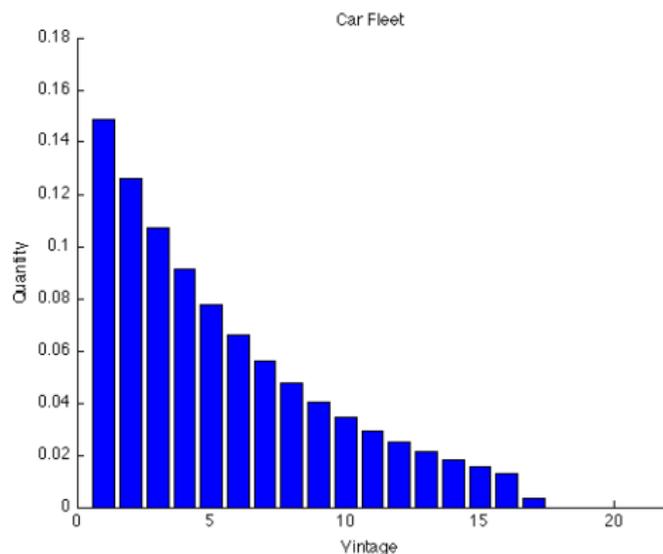


Figure: Car fleet under driving restrictions to older cars (HNC 1994)

# Driving restrictions (HNC)

- This can also be improved in our model by lowering the exemption to 4 years and decreasing the quality of cars 60% instead of 20%.

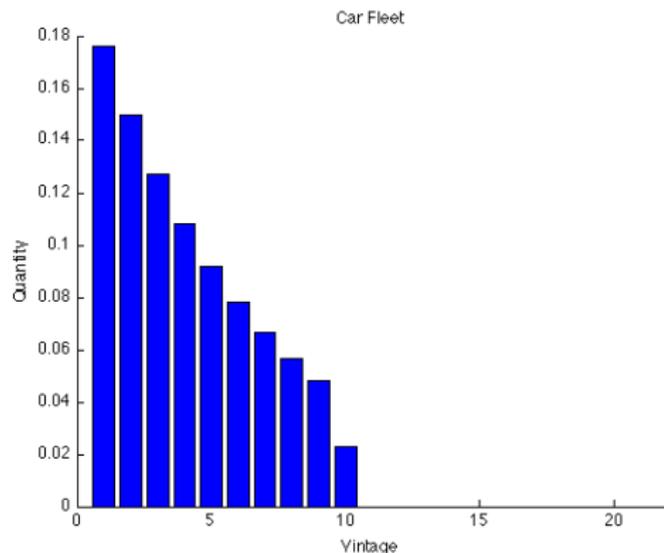


Figure: Car fleet under a stronger driving restrictions system

# transition to the steady state

- The model also allows us to characterize the transition to the steady state.
- We simulated an economy where cars last 3 periods, starting without any cars, and implementing a scrappage subsidy in  $t = 9$

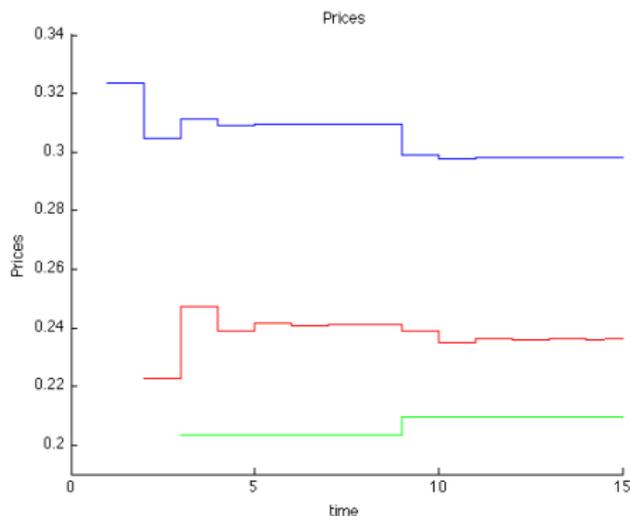


Figure: Evolution of prices  $p_{\tau}^t$

# transition to the steady state

- The indifferent individuals in every period are given by the following graph

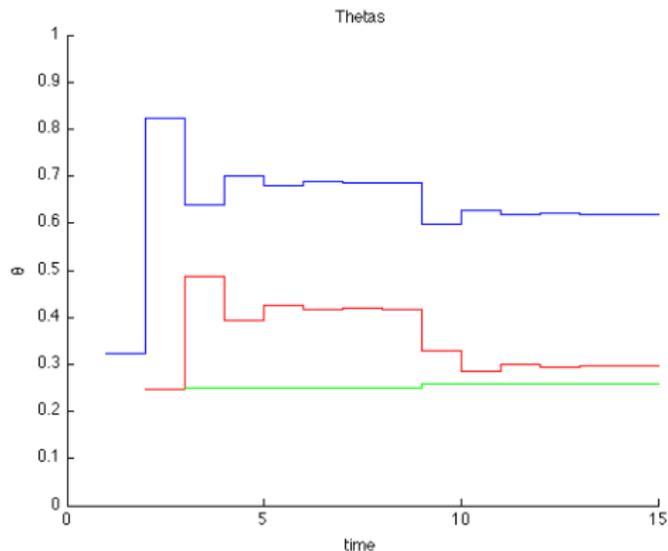


Figure: Evolution of  $\theta_{\tau}^t$

# Final remarks

- Driving restrictions are very popular in the developing world
- Across the board driving restrictions (e.g., the Mexico-City restriction in 1989) may lead to some pollution reduction in the short run (first month or so)
- but over the longer run, they are likely to lead to higher emissions as drivers buy a second and older car to by pass the restriction
- Driving restriction policies that exempt new and cleaner cars from the restriction (e.g., the Santiago restriction as reformed in 1992) accelerate the fleet turnover towards cleaner cars
- Since new cars eventually become old, this latter exemption should be for a limited number of years (following the Mexico-City reform of 1994)
- Well designed driving restrictions (e.g., exemptions for a limited number of years, banning the import of old cars, etc) can be an effective instrument for fighting pollution (clearly not for fighting congestion).